

# HATCH & CO.

PROPERTY AS A SERVICE

An introduction  
to our services



At Hatch & Co. we're proud to call ourselves boutique. We focus on precision, maturity and service excellent, underpinned by a range of professional services including property strategy consultation, the formation of commercial vehicles specific for property acquisition and portfolio growth, property selection and purchase administration.



PROPERTY AS A SERVICE

You can expect a no hype discussion, a factual conversation a structured engagement with clear communication throughout.

Our team have over 50 years of property investment, real estate, business formation and commercial experience with members emanating from the Senior Executive ranks of Multinational Banks, Managing Director roles of a self grown multi-million dollar Holding Companies, and multi-country Real Estate professions all with a thorough understanding of market economics and strategy formation and execution.

If you're considering property investment in the UAE, or the viability of establishing a commercial vehicle as part of your immediate or longer term portfolio planning, get in contact for a free professional consultation and whether you're in country, or overseas, a member of the team will be happy to discuss your objectives, provide you with market expertise, and answer any questions you may have.



+971 (0)58 593 7610

HELLO@HATCO.COM

January 2023, Sheikh Mohammed Bin Rashid Al Maktoum shares Dubai's \$8.7 Trillion economic plan to boost trade, investment and the UAE's status as a global hub, driving population growth and positive state sentiment.

Dubai Real Estate market forecasted to stabilise in 2023 on the back of >20% growth in 2022, demonstrating economic and market maturity amidst global economic downturn.

POPULATION GROWTH BETWEEN 2016 AND 2023

↑33%

PLAN TO DOUBLE THE POPULATION OF DUBAI BY 2040

↑100%

INCOME TAX FOR INDIVIDUALS

0%

VAT PAYABLE FOR COMPANIES EARNING OVER AED 375,000

5%

CORPORATION TAX PAYABLE AFTER JUNE 2023

9%

BUSINESS FORMATION WITH PROPERTY INTEGRATION

Business formation allows you to develop a property portfolio with all of the rigour and formality afforded by a commercial structure.

Established under a UAE trade license specific for property acquisition, growth and disposal, a commercial structure allows for the development of a property portfolio within the regulation and tax protocols of the UAE.

As part of the strategic assessment, we work with a network of professional tax advisers who are able to ensure that the steps you're taking now, will continue to be beneficial for years to come.

In parallel with the formation of a commercial vehicle, we will identify which property investment opportunities both align with your objectives, and provide you with the greatest potential for capital growth and positive investment returns.



A simple three tier service proposition

# 01

## Business formation & property acquisition

### SERVICE INCLUDES

- » Objective assessment
- » End-to-end business formation
- » Market appraisal
- » Property identification, presentation and selection
- » Property acquisition in the companies name

# 02

## Property identification & acquisition – end-to-end management

### SERVICE INCLUDES

- » Objective assessment
- » Market appraisal
- » Property identification, Presentation and selection
- » Property acquisition in the companies name

# 03

## Business formation, property acquisition & property management

### SERVICE INCLUDES

- » Objective assessment
- » End-to-end business formation
- » Market appraisal
- » Property identification, presentation and selection
- » Property acquisition in the companies name
- » Property management:
  - long or short term rental
  - vacant property care
  - property maintenance

# Example projects and forecast model



## Burj Binghatti, Dubai 3.1m – 28m. AED

- » Highest residential tower in existence
- » 472 metres tall (112 stories)
- » World class amenities and luxury living



## Bay Harbour 2.9m – 20. AED

- » Three luxury towers with private beach access
- » Exceptional views of the palm and sea
- » Cavalli branded and world class amenities



## Atlantis Royal 3.2m – 31m. AED

- » Unique architecture
- » Crescent positioning and sea views
- » Exceptional quality finishing

Project Example	BAY HARBOUR	BURJ BINGHATTI	ATLANTIS ROYAL
<b>Floor Value</b>	2,900,000	3,100,000	3,200,000
<b>Capital Growth 10%</b>	AED 290,000	AED 310,000	AED 320,000
<b>Capital Growth 20%</b>	AED 580,000	AED 620,000	AED 640,000
<b>Capital Growth 30%</b>	AED 870,000	AED 930,000	AED 960,000
<b>Rental Yield 6% PA</b>	AED 174,000	AED 186,000	AED 192,000
<b>Rental Yield 9% PA</b>	AED 261,000	AED 279,000	AED 288,000
<b>Rental Yield 11% PA</b>	AED 319,000	AED 341,000	AED 352,000

# HATCH & CO.

EMAIL

[document@hatchandco.com](mailto:document@hatchandco.com)

PHONE / WHATSAPP

+971 (0)58 593 7610

WEBSITE

[hatchandco.com](http://hatchandco.com)

